

# REFERRAL AGREEMENT (BROKER TO BROKER)

Date: \_\_\_\_\_



2019 Printing

For and in consideration of Ten Dollars (\$10), and other good and valuable consideration the receipt and sufficiency of which is hereby acknowledged, the undersigned parties do hereby agree as follows:

**1. Broker to Broker Referral.**

\_\_\_\_\_ (“Referring Broker”) does hereby refer the following prospect(s) \_\_\_\_\_ (“Prospect(s)”) to \_\_\_\_\_ (“Receiving Broker”) for the provision of real estate brokerage and/or relocation services.

**2. Prospect(s) Contact Information.**

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**3. Prospect(s) Have Consented to Referral.** Referring Broker has obtained the Prospect(s) written agreement to be referred to Receiving Broker and has informed the Prospect(s) that the Referring Broker will receive a valuable consideration for such referral.

**4. Compensation to Referring Broker.** In consideration of the referral, Receiving Broker hereby agrees to compensate Referring Broker as follows: *[Select one below. The sections not marked shall not be a part of this Agreement.]*

- A. \$ \_\_\_\_\_.
- B. \_\_\_\_\_ percent (%) of the listing commission (including any monetary bonus) received by Receiving Broker on any real estate transaction involving Prospect. If an in-house sale (no cooperating broker), the listing commission shall not be less than 50% of the total commission.
- C. \_\_\_\_\_ percent (%) of the selling commission (including any monetary bonus) received by Receiving Broker on any real estate transaction involving Prospect. If an in-house sale (no cooperating broker), the selling commission shall not be less than 50% of the total commission.
- D. Other: \_\_\_\_\_

**5. Rights and Obligations of Brokers.** The rights of the Referring Broker and all obligations of the Receiving Broker shall terminate after \_\_\_\_\_ transactions have been completed and compensated. In the event this section is not completed, it is the agreement between the Referring Broker and Receiving Broker that this Referral Agreement shall be only for one (1) transaction.

Receiving Broker shall pay the above-referenced referral fee to Referring Broker within \_\_\_\_\_ days of Receiving Broker’s receipt of compensation on the transaction(s) involving Prospect and receipt of the W-9 Form from the Referring Broker. Receiving Broker shall have no obligation to pay Referring Broker the above-referenced referral fee until and unless Receiving Broker is paid a commission, fee or bonus on a real estate transaction involving the Prospect(s).

\_\_\_\_\_  
Referring Broker (\_\_\_\_\_) MLS Office Code

Address: \_\_\_\_\_

\_\_\_\_\_

By: \_\_\_\_\_  
Broker or Broker’s Affiliated Licensee

Print or Type Name: \_\_\_\_\_

Bus. Phone: \_\_\_\_\_

FAX # \_\_\_\_\_

E-mail: \_\_\_\_\_

\_\_\_\_\_  
REALTOR® Membership

\_\_\_\_\_  
Receiving Broker (\_\_\_\_\_) MLS Office Code

Address: \_\_\_\_\_

\_\_\_\_\_

By: \_\_\_\_\_  
Broker or Broker’s Affiliated Licensee

Print or Type Name: \_\_\_\_\_

Phone: \_\_\_\_\_

FAX # \_\_\_\_\_

E-mail: \_\_\_\_\_

\_\_\_\_\_  
NAMAR  
REALTOR® Membership

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